

WJLA-TV WASHINGTON, DC

Buying Time Media 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

Contract # 3069770

Schedule Dates 10/17/17-10/23/17 Advertiser

Ralph Northam for Virginia Governor-D (116676) Buying Time Media (1779)

Product POLITICAL CANDIDATE (ns) (1186) Brand GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Sales Office WJLA/GJLA/EJLA Dome,Liz **Buyer Name** Phone/Fax CPE 5640

Agency

Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 10/16/17 Last Modified

Entered By

Headline #

Order Type

Package Deal

Net Total

Sales Tax

Date:

Comments:

Commission %

CO-OP

10/16/17

Tiffany Lewis No

Normal

15.00

\$42,990.00

\$243,610.00

By Broadcast Month Spots 218 Rate

Washington (WJLA)

Oct. 2017 \$286,600.00 Grand Total: 218 \$286,600.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa	Su Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	10/17/17-10/20/17	3	:30	4:30A- News-Good Morning Washington at 430a			1	1	1	1	1	4	\$75.00	\$300.0	Washington (WJLA)		10/16/17
2.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	5A- News-Good Morning Washington at 5a			2	2	2	2		8	\$475.00	\$3,800.00	Washington (WJLA)		10/16/17
3.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	6A- News-Good Morning Washington at 6a						2		8	\$1,000.00	\$8,000.00) Washington (WJLA)		10/16/17
4.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	7A- ABC-Good Morning America			4	4	4	4		16	\$1,000.00	\$16,000.0	Washington (WJLA)		10/16/17
5.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	9A- Live with Kelly			2	2	2	2	i	8	\$500.00	\$4,000.0	Washington (WJLA)		10/16/17
6.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	10A- Rachael Ray			2	2	2	2		8	\$450.00	\$3,600.0	Washington (WJLA)		10/16/17
7.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	11A- ABC-The View			2	2	2	2		8	\$450.00	\$3,600.0	Washington (WJLA)		10/16/17
8.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	12P- News-ABC 7 News at Noon			2	2	2	2	1	8	\$500.00	\$4,000.00	Washington (WJLA)		10/16/17
9.0	Normal Line / SPOT	10/17/17-10/20/17	3	:30	1P- ABC-The Chew			2	2	2	2		8	\$350.00	\$2,800.0	Washington (WJLA)		10/16/17
10.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	2P- ABC-General Hospital			2	2	2	2	1	8	\$600.00	\$4,800.0	Washington (WJLA)		10/16/17
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		•			CO	NFI	RM	AT	101	V C	ON	TR	ACT		•		•	

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:



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Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA Sales Office **Buyer Name** Dome,Liz Phone/Fax CPE 5640

Agency

Product

Brand

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 10/16/17 **Last Modified**

10/16/17

Tiffany Lewis

No

Demo Order Type Normal

Package Deal Commission % 15.00

Commission \$42,990.00 Net Total \$243,610.00

Entered By

Headline #

CO-OP

Sales Tax

Washington (WJLA)		
By Broadcast Month	Spots	<u>Rate</u>
Oct. 2017	218	\$286,600.00
Grand Total:	218	\$286,600.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
11.0	Normal Line / SPOT	10/17/17-10/20/17	2	:3	Orbit- [P]Hot Bench(Tu We Th Fr), [P]Hot Bench 2(Tu We Th Fr)				1		1		4	\$500.00	\$2,000	00 Washington (WJLA)		10/16/17
12.0	Normal Line / SPOT	10/17/17-10/20/17	2	:3	0 4P- News-ABC 7 News at 4p			2	2	2	2		8	\$500.00	\$4,000	00 Washington (WJLA)		10/16/17
13.0	Normal Line / SPOT	10/17/17-10/20/17	2	:3	0 5P- News-ABC 7 News at 5p			2	2	2	2		8	\$550.00	\$4,400	00 Washington (WJLA)		10/16/17
14.0	Normal Line / SPOT	10/17/17-10/20/17	2	:3	0 6P- News-ABC 7 News at 6p			1	1	1	1		4	\$700.00	\$2,800	00 Washington (WJLA)		10/16/17
15.0	Normal Line / SPOT	10/17/17-10/20/17	2	:3	0 6:27P- 6:30P (EST)			1	1	1	1		4	\$3,000.00	\$12,000	00 Washington (WJLA)		10/16/17
16.0	Normal Line / Access	10/17/17-10/20/17	2	:3	0 6:57P- 7P (EST)			1	1	1	1		4	\$6,000.00	\$24,000	00 Washington (WJLA)		10/16/17
17.0	Normal Line / Access	10/17/17-10/20/17	2	:3	0 7P- Wheel Of Fortune			1	1	1	1		4	\$2,000.00	\$8,000	00 Washington (WJLA)		10/16/17
18.0	Normal Line / Access	10/17/17-10/20/17	2	:3	0 7:30P- Jeopardy			1	1	1	1		4	\$3,000.00	\$12,000	00 Washington (WJLA)		10/16/17
19.0	Normal Line / Prime	10/17/17-10/17/17	2	:3	0 8P- ABC-The Middle (Tuesday)			1		1			1	\$4,500.00	\$4,500	00 Washington (WJLA)		10/16/17
20.0	Normal Line / Prime	10/17/17-10/17/17	2	:30	0 8:30P- ABC-Fresh Off the Boat (Tuesday)			1				1	1	\$4,000.00	\$4,000	00 Washington (WJLA)		10/16/17
21.0	Normal Line / Prime	10/17/17-10/17/17	2	:3	0 9P- ABC-Black-ish (Tuesday)			1	1 1		- 1		1	\$6,500.00	\$6,500	00 Washington (WJLA)		10/16/17
				·				1			1							
					COI	NFI	IRM	IAT	101	٧C	ON	ΓRA	\CT					
Accepted-A	gency/Advertiser:			Date:	Accepted-Stati	ion:								Date:	Comments:			

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Buying Time Media (1779)

Product POLITICAL CANDIDATE (ns) (1186) Brand GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) WJLA/GJLA/EJLA

Sales Office **Buyer Name** Dome,Liz Phone/Fax CPE 5640

Agency

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 10/16/17 **Last Modified**

10/16/17 Tiffany Lewis

No

Normal

15.00

\$42,990.00

\$243,610.00

Entered By

Headline #

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

CO-OP

Demo

Spots 218 \$286,600.00 218 \$286,600.00

Rate

Washington (WJLA)

By Broadcast Month

Oct. 2017

Grand Total:

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu W	e Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
22.0	Normal Line / Prime	10/17/17-10/17/17	2	:30	9:30P- ABC-The Mayor (Tuesday)		1	1	1		1	1	\$5,000.00	\$5,000.00	Washington (WJLA)		10/16/17
23.0	Normal Line / Prime	10/17/17-10/17/17	2		10P- ABC-Kevin Probably Saves the World (Tuesday)			1				1	\$5,000.00	\$5,000.00	Washington (WJLA)		10/16/17
24.0	Normal Line / SPOT	10/17/17-10/20/17	2		11P- News-ABC 7 News at 11p			1 1	1	1	1	4	\$1,200.00	\$4,800.00	Washington (WJLA)		10/16/17
25.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	11:35P- ABC-Jimmy Kimmel			2 2	2	2	i	8	\$500.00	\$4,000.00	Washington (WJLA)		10/16/17
26.0	Normal Line / SPOT	10/22/17-10/22/17	2	:30	6:27P- 6:30P (EST)						1	1	\$2,500.00	\$2,500.00	Washington (WJLA)		10/16/17
27.0	Normal Line / Prime Premium	10/18/17-10/18/17	2		8P- ABC-The Goldbergs (Wednesday)			1				1	\$5,000.00	\$5,000.00	Washington (WJLA)		10/16/17
28.0	Normal Line / Prime Premium	10/18/17-10/18/17	2		8:30P- ABC-Speechless (Wednesday)			1	.		1	1	\$5,000.00	\$5,000.00	Washington (WJLA)		10/16/17
29.0	Normal Line / Prime	10/18/17-10/18/17	2		10P- ABC-Designated Survivor (Wednesday)		1	1				1	\$5,500.00	\$5,500.00	Washington (WJLA)		10/16/17
30.0	Normal Line / Prime Premium	10/19/17-10/19/17	2	:30	8P- ABC-Greys Anatomy (Thursday)			į	1		į		\$8,000.00		Washington (WJLA)		10/16/17
30.0.1	Preempt	10/19/17													Washington (WJLA)	Program Change/Exception	
					CO	NFI	RM/	ATIC	N	COI	NTR	ACT					
ccepted-A	gency/Advertiser:			Date:	Accepted-Stat								Date:	Comments:			

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B/E Bookend P/B Piggy Back



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Agency Buying Time Media (1779)

Product POLITICAL CANDIDATE (ns) (1186)

Brand GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Sales Office WJLA/GJLA/EJLA

Buyer Name Dome,Liz

Phone/Fax /
CPE 5640

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular

Date Entered 10/16/17 **Last Modified** 10/16/17

10/16/17 Tiffany Lewis

CO-OP No Headline #

Demo
Order Type Normal

Package Deal

Commission % 15.00

 Commission
 \$42,990.00

 Net Total
 \$243,610.00

Sales Tax

Entered By

 Washington (WJLA)
 Spots
 Rate

 Oct. 2017
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 \$286,600.00

 Grand Total:
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 \$286,600.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa	. Su	Spot	Rate	Total	Station	Comments	Entered
31.0	Normal Line / Prime Premium	10/19/17-10/19/17	2	:30	9P- ABC-Scandal (Thursday)			1		1		-		1 \$9,000.00	\$9,000.00	Washington (WJLA)		10/16/17
32.0	Normal Line / Prime Premium	10/19/17-10/19/17	2	:30	0 10P- ABC-How To Get Away With Murder (Thursday)			1		1				1 \$9,500.00	\$9,500.00	Washington (WJLA)		10/16/17
33.0	Normal Line / Prime	10/20/17-10/20/17	3	:30	0 8P- ABC-Once Upon A Time (Friday)						1			1 \$3,000.00	\$3,000.00	Washington (WJLA)		10/16/17
34.0	Normal Line / Prime	10/20/17-10/20/17	3	:30	0 9:01P- ABC-Marvels Inhumans (Friday)						1			1 \$2,800.00	\$2,800.00	Washington (WJLA)		10/16/17
35.0	Normal Line / Prime	10/20/17-10/20/17	2	:30	0 10:01P- ABC-20/20 (Friday)						1			1 \$4,000.00	\$4,000.00	Washington (WJLA)		10/16/17
36.0	Normal Line / Football	10/21/17-10/21/17	2	:30	0 8P- Sports-ABC College Football Prime						1			1 \$4,000.00	\$4,000.00	Washington (WJLA)		10/16/17
37.0	Normal Line / Prime	10/22/17-10/22/17	2	:30	0 7P- ABC-Toy Box (Sunday)						- 1	1		1 \$3,500.00	\$3,500.00	Washington (WJLA)		10/16/17
38.0	Normal Line / Prime	10/22/17-10/22/17	3	:30	0 8P- ABC-Americas Funniest Home Videos (Sunday)							1		1 \$2,000.00	\$2,000.00	Washington (WJLA)		10/16/17
39.0	Normal Line / Prime	10/22/17-10/22/17	2	:30	0 9P- ABC-Shark Tank (Sunday)							1		1 \$5,000.00	\$5,000.00	Washington (WJLA)		10/16/17
40.0	Normal Line / Prime	10/22/17-10/22/17	2	:30	0 10P- ABC-Ten Days In The Valley (Sunday)			! !		i		1		1 \$4,000.00	\$4,000.00	Washington (WJLA)		10/16/17
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CONFIRMATION CONTRACT		
Accepted-Station:	Date:	Comments:

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Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA Sales Office **Buyer Name** Dome,Liz Phone/Fax CPE 5640

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 10/16/17 **Last Modified** Entered By

10/16/17 Tiffany Lewis

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No

Demo Order Type Normal

Package Deal Commission % 15.00

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Net Total Sales Tax

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Washington (WJLA)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa S	u Sp	oots	Rate	Total	Station	Comments	Entered
41.0	Normal Line / SPOT	10/21/17-10/21/17	3	:30	11:35P- 12:05A (EST)						1		1	\$250.00	\$250.00	Washington (WJLA)		10/16/17
42.0	Normal Line / SPOT	10/22/17-10/22/17	2	:30	11:00:26P- News-ABC 7 News at 11p				1			1	1	\$500.00	\$500.00	Washington (WJLA)		10/16/17
43.0	Normal Line / SPOT	10/17/17-10/20/17	2	:30	12:35A- ABC-Nightline			1	1	1	1		4	\$350.00	\$1,400.00	Washington (WJLA)		10/16/17
44.0	Normal Line / SPOT	10/17/17-10/20/17	3	1	Orbit- [P]Who Wants to be a Millionaire(Tu We Th Fr), [P]Who Wants to be a Millionaire (Tu We Th Fr)			1	1	1	1		4	\$100.00	\$400.00	Washington (WJLA)		10/16/17
45.0	Normal Line / SPOT	10/21/17-10/21/17	2	:30	12:05A- Sports-Ravens Report			į			1		1	\$300.00	\$300.00	Washington (WJLA)		10/16/17
46.0	Normal Line / SPOT	10/22/17-10/22/17	2	:30	11:30P- 12A (EST)			i			<u> </u>	ı	1	\$500.00	\$500.00	Washington (WJLA)		10/16/17
47.0	Normal Line / SPOT	10/22/17-10/22/17	3	:30	12:05A- Castle 2				1		1 1	1	1	\$150.00	\$150.00	Washington (WJLA)		10/16/17
48.0	Normal Line / SPOT	10/22/17-10/22/17	3	:30	1:05A- Scandal		-	-	1		1 1	1	1	\$75.00	\$75.00	Washington (WJLA)		10/16/17
49.0	Normal Line / SPOT	10/21/17-10/21/17	2		7A- ABC-Good Morning America Saturday				1		1		1	\$500.00	\$500.00	Washington (WJLA)		10/16/17
50.0	Normal Line / Football	10/21/17-10/21/17	2	:30	12:30P- Sports-ABC College Football Early				1		1		1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/16/17

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Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) WJLA/GJLA/EJLA Sales Office

Buyer Name Dome,Liz Phone/Fax 5640

Agency

Brand

CPE

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 10/16/17 **Last Modified**

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10/16/17 Tiffany Lewis

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Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo Tu	u We	Th Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
51.0	Normal Line / Football	10/21/17-10/21/17	2		3:30P- Sports-ABC College Football Late					1	1	\$3,500.00	\$3,500.00	Washington (WJLA)		10/16/17
52.0	Normal Line / SPOT	10/22/17-10/22/17	3	:30	7:30A- On the Money					1	1	\$150.00	\$150.00	Washington (WJLA)		10/16/17
53.0	Normal Line / SPOT	10/22/17-10/22/17	2		8A- ABC-Good Morning America Sunday					2	2	\$500.00	\$1,000.00	Washington (WJLA)		10/16/17
54.0	Normal Line / SPOT	10/22/17-10/22/17	2		10A- News-Full Measure with Sharyl Attkisson					1	1	\$300.00	\$300.00	Washington (WJLA)		10/16/17
55.0	Normal Line / SPOT	10/22/17-10/22/17	3		10:30A- Government Matters					1	1	\$200.00	\$200.00	Washington (WJLA)		10/16/17
56.0	Normal Line / SPOT	10/22/17-10/22/17	2		6:30P- News-ABC 7 News at 630p Wknd					1	1	\$500.00	\$500.00	Washington (WJLA)		10/16/17
57.0	Normal Line / SPOT	10/23/17-10/23/17	3		4:30A- News-Good Morning Washington at 430a		1	1 1			1	\$75.00	\$75.00	Washington (WJLA)		10/16/17
58.0	Normal Line / SPOT	10/23/17-10/23/17	2		5A- News-Good Morning Washington at 5a		2				2	\$475.00	\$950.00	Washington (WJLA)		10/16/17
59.0	Normal Line / SPOT	10/23/17-10/23/17	2		6A- News-Good Morning Washington at 6a		2		1		2	\$1,000.00	\$2,000.00	Washington (WJLA)		10/16/17
							1 1 1	1 1	1	1 1 1 1 1 1						
					COI	NFI	RMA	TIOI	V CC	ONTR	ACT					
cented-Δ	igency/Advertiser:			Date:	Accepted-Stati	ion						Date:	Comments:			

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Brand GOVERNOR/DEM (926535) Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA Sales Office **Buyer Name** Dome,Liz Phone/Fax CPE 5640

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 10/16/17 **Last Modified** Entered By

10/16/17 Tiffany Lewis

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Normal

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CO-OP

Order Type

Package Deal Commission % 15.00

Date:

Comments:

Commission \$42,990.00 Net Total \$243,610.00

Sales Tax

Washington (WJLA)	Ct	D -4-
By Broadcast Month	<u>Spots</u>	Rate
Oct. 2017	218	\$286,600.00
Grand Total:	218	\$286,600.00

Il Line / SPOT	10/23/17-10/23/17	2		7A- ABC-Good Morning America		4	1 1		1	4	\$1,000.00	\$4,000.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17				+	-									
	10/23/17-10/23/17	2	:30	9A- Live with Kelly		2	1 1		i	2	\$500.00	\$1,000.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	2	:30	10A- Rachael Ray					i	2	\$450.00	\$900.00	Washington (WJLA)		10/16/17
al Line / SPOT	10/23/17-10/23/17	2	:30	11A- ABC-The View		2				2	\$450.00	\$900.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	2		12P- News-ABC 7 News at Noon		2				2	\$500.00	\$1,000.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	3	:30	1P- ABC-The Chew		2	1 1		i	2	\$350.00	\$700.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	2	:30	2P- ABC-General Hospital		2	1 1	<u> </u>	i	2	\$600.00	\$1,200.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	2	:30	Orbit- [P]Hot Bench(Mo), [P]Hot Bench 2(Mo)		1				1	\$500.00	\$500.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	2	:30	4P- News-ABC 7 News at 4p		2	1 1		i	2	\$500.00	\$1,000.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	2	:30	5P- News-ABC 7 News at 5p		2	1 1		i	2	\$550.00	\$1,100.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	2	:30	6P- News-ABC 7 News at 6p		1	1 1		1	1	\$700.00	\$700.00	Washington (WJLA)		10/16/17
Il Line / SPOT	10/23/17-10/23/17	2	:30	6:27P- 6:30P (EST)		1			- 1	1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/16/17
	ine / SPOT	ine / SPOT 10/23/17-10/23/17 ine / SPOT 10/23/17-10/23/17	ine / SPOT 10/23/17-10/23/17 2 ine / SPOT 10/23/17-10/23/17 3 ine / SPOT 10/23/17-10/23/17 2 ine / SPOT 10/23/17-10/23/17 2	ine / SPOT 10/23/17-10/23/17 2 :30 ine / SPOT 10/23/17-10/23/17 3 :30 ine / SPOT 10/23/17-10/23/17 2 :30	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at Noon 10/23/17-10/23/17 3 :30 1P- ABC-The Chew 10/23/17-10/23/17 2 :30 2P- ABC-General Hospital 10/23/17-10/23/17 2 :30 Orbit- [P]Hot Bench (Mo), [P]Hot Bench 2(Mo) 10/23/17-10/23/17 2 :30 4P- News-ABC 7 News at 4p 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 5p 10/23/17-10/23/17 2 :30 6P- News-ABC 7 News at 6p	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at Noon 110/23/17-10/23/17 3 :30 1P- ABC-The Chew 110/23/17-10/23/17 2 :30 2P- ABC-General Hospital 10/23/17-10/23/17 2 :30 Orbit- [P]Hot Bench (Mo), [P]Hot Bench 2(Mo) 110/23/17-10/23/17 2 :30 4P- News-ABC 7 News at 4p 110/23/17-10/23/17 2 :30 5P- News-ABC 7 News at 5p 110/23/17-10/23/17 2 :30 6P- News-ABC 7 News at 6p	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at 2 Noon 2 Noo	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at 2	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at Noon 2 :ine / SPOT 10/23/17-10/23/17 3 :30 1P- ABC-The Chew 2 :ine / SPOT 10/23/17-10/23/17 2 :30 2P- ABC-General Hospital 2 :ine / SPOT 10/23/17-10/23/17 2 :30 Orbit- [P]Hot Bench (Mo), [P]Hot Bench 2(Mo) :ine / SPOT 10/23/17-10/23/17 2 :30 4P- News-ABC 7 News at 4p 2 :ine / SPOT 10/23/17-10/23/17 2 :30 5P- News-ABC 7 News at 5p 2 :ine / SPOT 10/23/17-10/23/17 2 :30 6P- News-ABC 7 News at 6p 1	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at 2	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at 2 2 \$500.00 nine / SPOT 10/23/17-10/23/17 3 :30 1P- ABC-The Chew 2 2 \$350.00 nine / SPOT 10/23/17-10/23/17 2 :30 2P- ABC-General Hospital 2 2 \$600.00 nine / SPOT 10/23/17-10/23/17 2 :30 Orbit- [P]Hot Bench (Mo), [P]Hot Bench (Mo) 1 1 \$500.00 nine / SPOT 10/23/17-10/23/17 2 :30 Orbit- [P]Hot Bench (Mo) 2 2 \$500.00 nine / SPOT 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 4p 2 2 \$500.00 nine / SPOT 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 5p 2 \$550.00 nine / SPOT 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 6p 1 \$700.00	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at 2 2 \$500.00 \$1,000.00 ine / SPOT 10/23/17-10/23/17 3 :30 1P- ABC-The Chew 2 2 \$350.00 \$700.00 ine / SPOT 10/23/17-10/23/17 2 :30 2P- ABC-General Hospital 2 2 \$600.00 \$1,200.00 ine / SPOT 10/23/17-10/23/17 2 :30 Orbit- [P]Hot Bench (Mo), [P]Hot Bench 2(Mo) 1 \$500.00 \$500.00 ine / SPOT 10/23/17-10/23/17 2 :30 4P- News-ABC 7 News at 4p 2 2 \$550.00 \$1,000.00 ine / SPOT 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 5p 2 \$550.00 \$1,100.00 ine / SPOT 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 6p 1 \$700.00 \$700.00 \$700.00	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at 2 2 \$500.00 \$1,000.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 3 :30 1P- ABC-The Chew 2 2 \$350.00 \$700.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 2P- ABC-General Hospital 2 2 \$600.00 \$1,200.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 Orbit- [P]Hot Bench(Mo), [P]Hot Bench (Mo), [P]Hot Bench (Mo) ine / SPOT 10/23/17-10/23/17 2 :30 P- News-ABC 7 News at 4p 2 2 \$500.00 \$1,000.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 5p 2 \$550.00 \$1,100.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 5p 2 \$550.00 \$1,100.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 SP- News-ABC 7 News at 6p 1 \$1 \$700.00 \$700.00 Washington (WJLA)	ine / SPOT 10/23/17-10/23/17 2 :30 12P- News-ABC 7 News at 2 2 \$500.00 \$1,000.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 3 :30 1P- ABC-The Chew 2 2 \$350.00 \$700.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 2P- ABC-General Hospital 2 2 \$600.00 \$1,200.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 Orbit- [P]Hot Bench (Mo), [P]Hot Bench (Mo), [P]Hot Bench (Mo) ine / SPOT 10/23/17-10/23/17 2 :30 4P- News-ABC 7 News at 4p 2 2 \$500.00 \$1,000.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 5P- News-ABC 7 News at 5p 2 2 \$550.00 \$1,000.00 Washington (WJLA) ine / SPOT 10/23/17-10/23/17 2 :30 6P- News-ABC 7 News at 6p 1 \$1 \$700.00 \$700.00 Washington (WJLA)

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:



10/23/17-10/23/17

10/23/17-10/23/17

WJLA-TV WASHINGTON, DC

Buying Time Media 650 Massachusetts Ave NW

Contract # 3069770

Schedule Dates 10/17/17-10/23/17 Advertiser Ralph Northam for Virginia Governor-D (116676)

Agency Buying Time Media (1779) Product POLITICAL CANDIDATE (ns) (1186) GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Sales Office WJLA/GJLA/EJLA Dome,Liz

Date Entered 10/16/17 **Last Modified** 10/16/17 Entered By

CO-OP

Demo

Headline #

Order Type

Package Deal

Commission %

Tiffany Lewis

No

Normal

15.00

\$350.00

\$100.00

Date:

Washington (WJLA) By Broadcast Month Spots 218 218

Oct. 2017

Grand Total:

\$350.00 Washington (WJLA)

\$100.00 Washington (WJLA)

Comments:

Rate \$286,600.00

\$286,600.00

Ste 2	Assachusetts Ave NW 10 ington, DC 20001		CPI Acc Bill	one/Fax E Count Types ing Type mments	/ 5640 Local/Political Can Weekly/Irregular	didate	Agency	BRD				ı	Commissie		\$42,990.00 \$243,610.00	,				
Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We TI	n Fr	Sa	Su	Spots	Rate	Total		Station	Comments	Entered	-
72.0	Normal Line / Access	10/23/17-10/23/17	2	:30	6:57P- 7P (EST)		1					1	1	\$6,000	.00 \$6,000.0	00 Washington (W	JLA)		10/16/17	
73.0	Normal Line / Access	10/23/17-10/23/17	2	:30	7P- Wheel Of Fortune		1		- !				1	\$2,000	.00 \$2,000.0	00 Washington (W	JLA)		10/16/17	
74.0	Normal Line / Access	10/23/17-10/23/17	2	:30	7:30P- Jeopardy		1		i	i		i	1	\$3,000	.00 \$3,000.0	00 Washington (W	JLA)		10/16/17	
75.0	Normal Line / Pre-Game	10/23/17-10/23/17	3		8P- Sports-Redskins Football Pregame		2						2	\$1,500	.00 \$3,000.0	00 Washington (W	JLA)		10/16/17	
76.0	Normal Line / Football	10/23/17-10/23/17	3		8:30P- Sports-Redskins Football		1						1	\$18,000	.00 \$18,000.0	00 Washington (W	JLA)		10/16/17	
77.0	Normal Line / SPOT	10/23/17-10/23/17	2		11:22P- News-ABC 7 News at 11p		1						1	\$1,200	.00 \$1,200.0	00 Washington (W	JLA)		10/16/17	
78.0	Normal Line / Post-Game	10/23/17-10/23/17	3		11:37P- Sports-Redskins Football Post Game		1				-	-	1	\$1,500	.00 \$1,500.0	00 Washington (W	JLA)		10/16/17	
79.0	Normal Line / SPOT	10/23/17-10/23/17	2	:30	11:35P- ABC-Jimmy Kimmel		2	- 1	i			1	2	\$500	.00 \$1,000.0	00 Washington (W	JLA)		10/16/17	

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CONFIRMATION CONTRACT

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

:30 12:35A- ABC-Nightline

(Mo)

Date:

:30 Orbit- [P]Who Wants to be

a Millionaire(Mo), [P]Who Wants to be a Millionaire

Accepted-Station:

80.0 Normal Line / SPOT

81.0 Normal Line / SPOT

Accepted-Agency/Advertiser:

10/16/17

10/16/17

		CONICIDMATI			_
		CONFIRMATIO	ON CONTRACT		
Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:	
The parties intend for the Standard Advertiser Terms and Condition	ns ("Terms") located at http://sbgi.net/?p	=1224 to be part of their agreement, a	and the sale of advertising is expressly subject to said Te	erms.	